

Promoting your community's economic assets to potential businesses

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90%

- Percentage of data collection that is completed before site selectors/developers pick up the phone
- Make sure you put information on your site that will help your economic development efforts



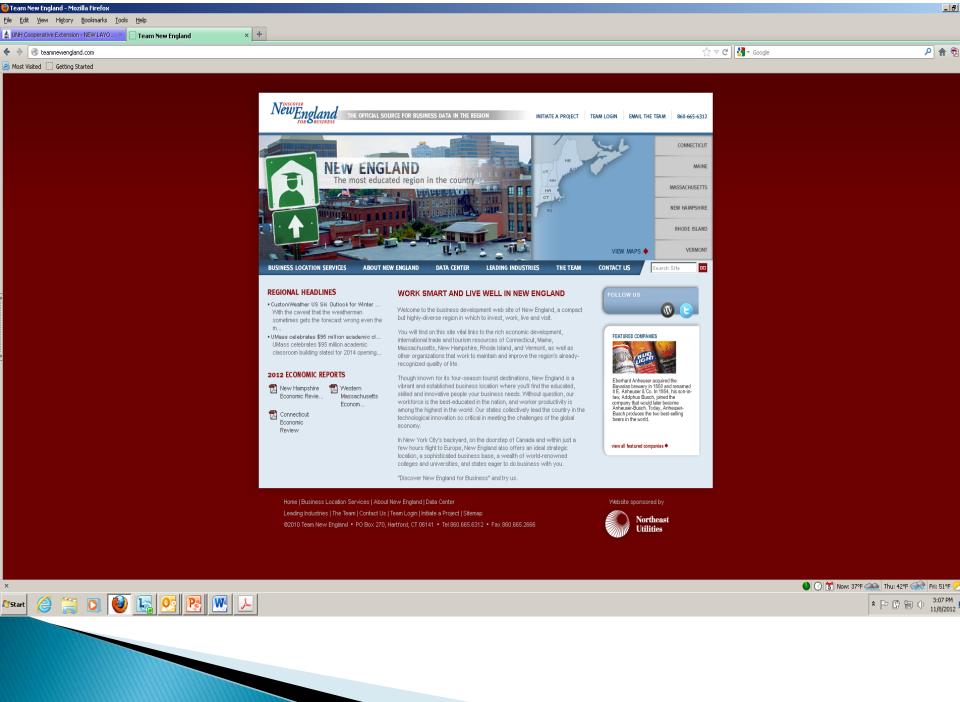
What basic information should you have on your site?

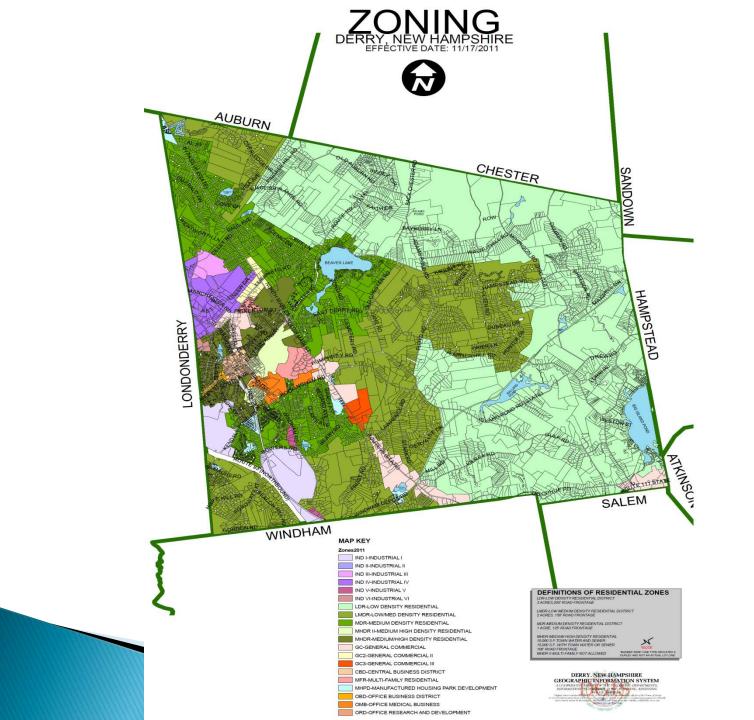
- Location Map/Identifyer
- About Us/ Area overview
- Quick facts
- ▶ Top 5-10 largest employers
- Maps (Zoning, infrastructure, traffic volumes, Drive shed maps, Clusters)
- Incentives (ERZ, TIF, Expedited Reviews, RLF etc...)
- Detailed population & demographics
- Economic Development Plan/Master plan
- Cost of living data: Housing costs, rents, taxes, electric rates, sewer rates
- Available properties

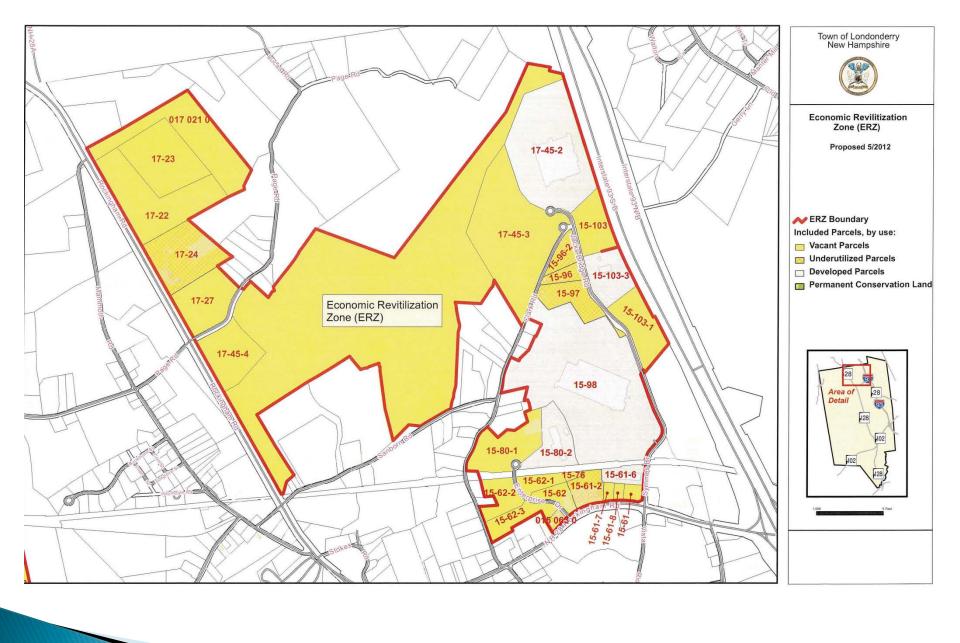
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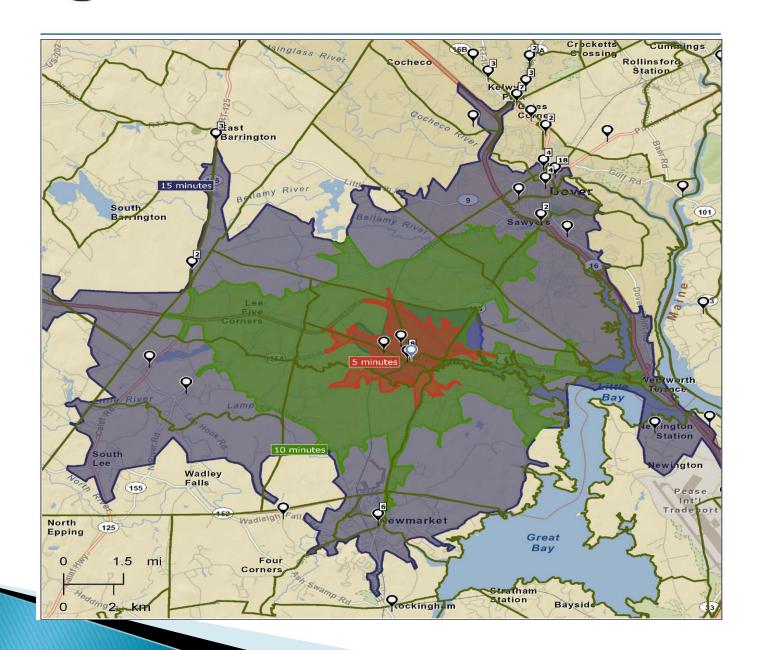
Data Quick Facts

- Population
- Number of Households
- Type of Government (Selectmen-Town Administrator, Town Council-Town Manager)
- Tax Rate
- Average Housing Cost
- Average rent
- Median Age
- Educational level
- County
- Unemployment rate









30-Minute Commute to Londonderry, NH's Airport Industrial Area: Population 750,000



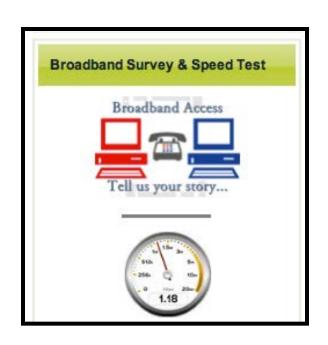
NH Broadband Mapping and Planning Program

http://iwantbroadbandnh.com

Broadband availability map

Broadband regional planning

Technical assistance training

















NH Impacts Broadband Investment

- In 2011, NH had a 73% BB penetration rate
- •The total economic impact of Broadband was estimated at \$634 million last year
- •11,000 net new jobs were created as a result of expanded Broadband infrastructure in 2010



Source: Crandall, R., Singer, H. 2010. The Economic Impact of Broadband Investment. National Cable and Telecommunications Association.

Implications for Economic Development



- Improved ability to retain & recruit business
- Increased business profitability (and tax revenue!)
- Greater ability to attract the 'creative class'
- Improved efficiency of municipal services
- Faster emergency response
- Stronger educational attainment

Questions

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Thank you!